

BUSINESS PUBLICATION CIRCULATION STATEMENT FOR THE 6 MONTH PERIOD ENDED DECEMBER 2011

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment, which must be made by the user of the report.

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A not-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of media owners, advertising agencies and advertisers. Headquartered in Shelton, Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. Worldwide, BPA audits 2,600+ media properties—including over 1,500 B-to-B publications, more than 350 consumer magazines, 150 newspapers, 550+ web sites, 40 events, email newsletters, databases, wireless and other advertiser-supported media—as well as 2,700 advertiser and agency members.

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Trade Show Executive

Trade Show Executive 4167 Avenida de la Plata Suite 114

Oceanside, CA 92056-6029 Tel. No.: (760) 630-9105 Fax No.: (760) 630-9104

Official Publication of: None Established: 2000 Issues Per Year: 12



FIELD SERVED

Trade Show Executive magazine serves for-profit show owners/producers, business or trade associations/societies, corporate event management and other allied fields that organize trade or business shows.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include executive management, show management, convention management, exhibition staff and other titled and non-titled personnel.

AVERAGE NON-QUALIFIED CIRCULATION					
NON-QUALIFIED Not Included Elsewhere	Copies				
Other Paid Circulation	5				
Advertiser and Agency	515				
Rotated or Occasional	-				
Allocated for Trade Shows and Conventions	-				
Digital	-				
All Other	549				
TOTAL	1,069				

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD						
	Total Qualified		Qualified Non-Paid		Qualified Paid	
QUALIFIED CIRCULATION	Copies	Percent	Copies	Percent	Copies	Percent
Individual	5,000	100.0	5,000	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	5,000	100.0	5,000	100.0	-	-

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD						
2011 Issue	Total Qualified					
*July	5,000					
August	5,000					
*September	5,000					
*October	5,000					
*November	5,000					
December	5,000					

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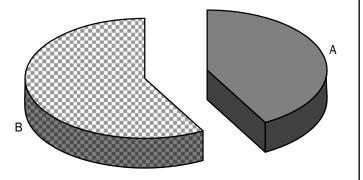
^{*}See Additional Data

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011 This issue is equal to the average of the other 5 issues reported in Paragraph two.							
BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	EXECUTIVE MANAGEMENT*	SHOW MANAGEMENT	CONVENTION MANAGEMENT	EXHIBITION STAFF**	OTHERS ALLIED TO THE FIELD
For-Profit Show Owners/Producers, Corporate/Event Management	2,093	41.9	1,032	541	209	187	124
Business or Trade Association/Society, Scientific, Military, Educational, Religious, and Fraternal organizations, and other allied to the fields	2,907	58.1	1,352	917	402	175	61
TOTAL QUALIFIED CIRCULATION	5,000	100.0	2,384	1,458	611	362	185
PERCENT	100.0		47.7	29.2	12.2	7.2	3.7

^{*} Qualified subscribers include organizers of each of the largest 100 trade shows in the U.S. (The 100 largest shows are ranked each year in TSE's Gold 100 directory.)
** Sales, operations, etc.

3a. Breakout of Qualified Circulation of Business and Industry

	BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL
A	For-Profit Show		
	Owners/Producers,		
	Corporate/Event		
	Management	2,093	41.9
В	Business or Trade		
	Association/Society, Scientific,		
	Military, Educational, Religious,		
	and Fraternal organizations, and		
	other allied to the fields	2.907	58.1



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3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE (Qualified Within				
QUALIFICATION SOURCE	1 Year	2 Years	3 Years	Total Qualified	Percent
I. Direct Request:	3,393	1,317	131	4,841	96.8
II. Request from recipient's company:	159	-		159	3.2
III. Membership Benefit:	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	-	-	•	-	-
V. TOTAL - Sources other than above (listed alphabetically):	-	-	-	-	-
Association rosters and directories	-		-	-	-
Business directories	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists		-	-	-	-
Other sources	-	-	•	-	
VI. Single Copy Sales:		-		-	
TOTAL QUALIFIED CIRCULATION	3,552	1,317	131	5,000	100.0
PERCENT	71.1	26.3	2.6	100.0	

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011		
MAILING ADDRESS	Total Qualified	Percent
Individuals by name and title and/or function	5,000	100.0
Individuals by name only	=	=
Titles or functions only	-	-
Company names only	=	=
Multi-Copy Same Addressee copies	-	-
Single Copy Sales	-	-
TOTAL QUALIFIED CIRCULATION	5,000	100.0

State	Total Qualified	Percent	
Maine	22		
New Hampshire	14		
Vermont	3		
Massachusetts	126		
Rhode Island	10		
Connecticut	139		
NEW ENGLAND	314	6.3	
New York	226		
New Jersey	148		
Pennsylvania	136		
MIDDLE ATLANTIC	510	10.2	
Ohio	122		
Indiana	68		
Illinois	430		
Michigan	77		
Wisconsin	97		
EAST NO. CENTRAL	794	15.9	
Minnesota	92		
lowa	34		
Missouri	76		
North Dakota	9		
South Dakota	6		
Nebraska	20		
Kansas	56		
WEST NO. CENTRAL	293	5.9	
Delaware	12		
Maryland	286		
Washington, DC	358		
Virginia	464		
West Virginia	6		
North Carolina	66		
South Carolina	20		
Georgia	178		
Florida	190		
SOUTH ATLANTIC	1,580	31.6	

State	Total Qualified	Percent
Kentucky	43	
Tennessee	52	
Alabama	41	
Mississippi	21	
EAST SO. CENTRAL	157	3.1
Arkansas	28	
Louisiana	21	
Oklahoma	42	
Texas	290	
WEST SO. CENTRAL	381	7.6
Montana	10	
Idaho	9	
Wyoming	6	
Colorado	95	
New Mexico	10	
Arizona	51	
Utah	32	
Nevada	63	
MOUNTAIN	276	5.5
Alaska	1	
Washington	62	
Oregon	42	
California	371	
Hawaii	4	
PACIFIC	480	9.6
UNITED STATES	4,785	95.7
U.S. Territories	5	
Canada	209	
Mexico	-	
Other International	-	
APO/FPO	1	
TOTAL QUALIFIED CIRCULATION	5,000	100.0

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AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION STATEMENTS							
	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim	
6-Month Period Ended:	January- June 2009	July - December 2009	January- June 2010	July - December 2010	January- June 2011*	July - December 2011*	
Total Audit Average Qualified:	5,020	5,020	5,000	5,000	5,000	5,000	
Qualified Non-Paid: _	5,019	5,019	5,000	5,000	5,000	5,000	
Qualified Paid:	1	1	-	-	-	-	
Post Expire Copies included in Paid Circulation:	**NC	**NC	**NC	**NC	**NC	**NC	
Average Annual Order Price:	**NC	**NC	**NC	**NC	**NC	**NC	

^{*}NOTE: January - December 2011 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed.

ADDITIONAL DATA

PARAGRAPH 2: LATE MAILING

5,000 copies or 100% of the total copies mailed (both qualified and non-qualified) for the July issue were mailed between August 4th and August 11, 2011.
5,000 copies or 100% of the total copies mailed (qualified and non-qualified) for the September issue were mailed between October 21st and October 26th, 2011.
5,000 copies or 100% of the total copies mailed (both qualified and non-qualified) for the October issue were mailed between December 6th and December 9th, 2011.
5,000 copies or 100% of the total copies mailed (both qualified and non-qualified) for the November issue were mailed between December 27th and December 30th, 2011.

PUBLISHER'S AFFIDAVIT		
We hereby make oath and say that all data set forth in this statement are true.	Date signed	January 28, 2012
Darlene Gudea, Publisher	State	California
(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)	County	San Diego
IMPORTANT NOTE:	Received by BPA Worldwide	January 28, 2012
This unaudited circulation statement has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	Туре	PD
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^{**}NC = None Claimed.