

# BUSINESS PUBLICATION CIRCULATION STATEMENT FOR THE 6 MONTH PERIOD ENDED DECEMBER 2009

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment, which must be made by the user of the report.

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A not-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprising media owners, advertising agencies and advertisers. Spanning 25 countries, BPA serves more than 2,000 B-to-B publications and 500 consumer magazines, plus newspapers, events, Web sites, email newsletters, databases, wireless and other advertiser-supported media-as well as more than

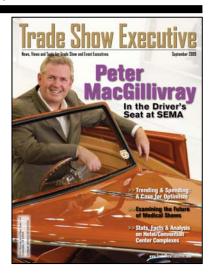
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2,600 advertiser and agency members.

# **Trade Show Executive**

Trade Show Executive 4167 Avenida de la Plata Suite 114 Oceanside, CA 92056-6029 Tel.: (760) 630-9105 Fax: (760) 630-9104

Official Publication of: None Established: 2000 Issues Per Year: 12



### **FIELD SERVED**

Trade Show Executive magazine serves for profit show owners/producers, business or trade associations/societies, corporate event management and other allied fields that organize trade or business shows.

# **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients include executive management, show management, convention management, corporate event management, exhibition staff and other titled and non-titled personnel.

AVERAGE NON-QUALIFIED CIRCULATION					
NON-QUALIFIED Not Included Elsewhere	Copies				
Other Paid Circulation	2				
Advertiser and Agency	512				
Rotated or Occasional	-				
Allocated for Trade Shows and Conventions	-				
Digital					
All Other	529				
TOTAL	1,043				

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD								
	Total Qualified		Qualified	Non-Paid	Qualified Paid			
QUALIFIED CIRCULATION	Copies	Percent	Copies	Percent	Copies	Percent		
Individual	5,020	100.0	5,019	100.0	1	-		
Sponsored Individually Addressed	-	-	-	-	-	-		
Membership Benefit	-	-	-	-	-	-		
Multi-Copy Same Addressee	-	-	-	-	-	-		
Single Copy Sales	-	-	-	-	-	-		
TOTAL QUALIFIED CIRCULATION	5,020	100.0	5,019	100.0	1	-		

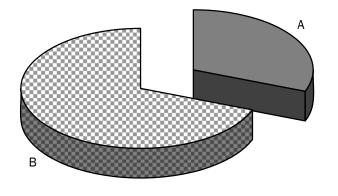
2. QUALIFIED CIRCUL	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified	2009 Issue	Number Removed	Number Added	Qualified Non-Paid	Qualified Paid	Total Qualified
July	32	32			5,020	October	165	165			5,020
August	27	27			5,020	November	869	869			5,020
September	59	59			5,020	December	12	12			5,020
						TOTAL	1,164	1,164			

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009 This issue is equal to the other 5 issues reported in Paragraph two.							
BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	EXECUTIVE MANAGEMENT*	SHOW MANAGEMENT	CONVENTION MANAGEMENT	_	OTHERS ALLIED TO THE FIELD
For-Profit Show Owners/Producers, Corporate/Event Management	1,547	30.8	847	403	67	140	90
Business or Trade Association/Society, Scientific, Military, Educational, Religious, and Fraternal organizations, and other allied to the fields	3,473	69.2	1,722	571	353	233	594
TOTAL QUALIFIED CIRCULATION	5,020	100.0	2,569	974	420	373	684
PERCENT	100.0		51.2	19.4	8.4	7.4	13.6

<sup>\*</sup>Qualified subscribers include Executives responsible for The Top 100 Trade Shows. \*\* (Sales, operations, etc.)

# 3a. Breakout of Qualified Circulation of Business and Industry

	BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCEN OF TOTA
A	For-Profit Show Owners/Producers, Corporate/Event Management	1,547	30.8
В	Business or Trade Association/Society, Scientific, Military, Educational, Religious, and Fraternal organizations, and	2.472	20.0
	other allied to the fields	3 473	69.2



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3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009							
	Qualified Within						
QUALIFICATION SOURCE	1 Year	2 Years	3 Years	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
I. Direct Request:	5,020	-	-			5,020	100.0
II. Request from recipient's company:		-				-	
III. Membership Benefit:	-	-	-			-	-
IV. Communication from recipient or recipient's company (other than request):	-	-	-			-	-
V. TOTAL - Sources other than above (listed alphabetically):	-	-	-			-	-
Association rosters and directories	-	-	-			-	-
Business directories	-	-	-			-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-			-	-
Other sources	1	-	-			-	-
VI. Single Copy Sales:	•	-				-	-
TOTAL QUALIFIED CIRCULATION	5,020	-	-			5,020	100.0
PERCENT	100.0	-	-			100.0	

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2009				
MAILING ADDRESS	Qualified Non-Paid	Qualified Paid	Total Qualified	Percent
Individuals by name and title and/or function			5,020	100.0
Individuals by name only			-	-
Titles or functions only			-	-
Company names only			-	-
Multi-Copy Same Addressee copies			-	-
Single Copy Sales			-	-
TOTAL QUALIFIED CIRCULATION			5,020	100.0

State & Zip Code	Total Qualified	Percent
039-049 Maine	27	
030-038 New Hampshire	20	
050-059 Vermont	4	
010-027 Massachusetts		
028-029 Rhode Island	8	
060-069 Connecticut	113	
NEW ENGLAND	286	5.7
100-149 New York	273	
070-089 New Jersey		
150-196 Pennsylvania	158	
MIDDLE ATLANTIC	571	11.4
430-459 Ohio	154	
460-479 Indiana		
600-629 Illinois		
480-499 Michigan	89	
530-549 Wisconsin	101	
EAST NO. CENTRAL	874	17.4
550-567 Minnesota	107	
500-528 lowa	44	
630-658 Missouri	86	
580-588 North Dakota	10	
570-577 South Dakota	8	
680-693 Nebraska	24	
660-679 Kansas	58	
WEST NO. CENTRAL	337	6.7
197-199 Delaware		
206-219 Maryland		
200-205 Washington, DC		
220-246 Virginia		
247-268 West Virginia		
270-289 North Carolina		
290-299 South Carolina		
300-319 Georgia		
320-349 Florida	197	
SOUTH ATLANTIC	1,241	24.7

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State & Zip Code	Total Qualified	Percent
400-427 Kentucky	59	
370-385 Tennessee	59	
350-369 Alabama	53	
386-397 Mississippi	26	
EAST SO. CENTRAL	197	3.9
716-729 Arkansas	33	
700-714 Louisiana	34	
730-749 Oklahoma	45	
750-799 Texas	302	
WEST SO. CENTRAL	414	8.2
590-599 Montana	13	
832-838 Idaho	18	
820-831 Wyoming	10	
800-816 Colorado	115	
870-884 New Mexico	11	
850-865 Arizona	71	
840-847 Utah	38	
889-898 Nevada	59	
MOUNTAIN	335	6.7
995-999 Alaska	-	
980-994 Washington	73	
970-979 Oregon	50	
900-961 California	426	
967-968 Hawaii	4	
PACIFIC	553	11.0
UNITED STATES	4,808	95.8
969 & 004-009 U.S. Territories	4	
Canada	208	
Mexico	-	
Other International	-	
APO/FPO	-	
TOTAL QUALIFIED CIRCULATION	5,020	100.0

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7. AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION STATEMENTS								
	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim		
6-Month Period Ended:	2006	2007	January - June 2008	July - December 2008	January- June 2009*	July - December 2009*		
Total Audit Average Qualified:	5,130	5,097	5,026	5,034	5,020	5,020		
Qualified Non-Paid: _ Qualified Paid:	5,102 28	5,088 9	5,026	5,034	5,019 1	5,019 1		
Post Expire Copies included in Paid Circulation:	**NC	**NC	**NC	**NC	**NC	**NC		
Average Annual Order Price:	**NC	**NC	**NC	**NC	**NC	**NC		

<sup>\*</sup>NOTE: January - December 2009 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed.

# \*\*NC Average Annual Subscription Order Price for the Period. (includes promotional incentive value, if any) Issues Per Year \*\*NC All Single Copy Sales Prices for the Period \*\*NC Renewal Rate of Paid Subscribers (Optional)

# 9. ADDITIONAL DATA

# **QUALIFIED CIRCULATION:**

Qualified subscribers include Executives responsible for The Top 100 Trade Shows.

PARAGRAPHS 5 & 6 ARE NOT REQUIRED.

PUBLISHER'S AFFIDAVIT			
We hereby make oath and say that all data set forth in this statement are true.  Darlene Gudea, Publisher	Date signed	December 17, 2009	
	State	California	
(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)  IMPORTANT NOTE:  This unaudited circulation statement has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	County	Carlsbad	
	Received by BPA Worldwide	December 17, 2009	
	Туре	PD	
	ID Number	T255P0D9	

<sup>\*\*</sup>NC = None Claimed.