SPECIAL REPORT

Trade Show Executive's PARDON OUR OUR DUST

2015 Kicks Off with Steady Pace of Convention Center Expansions, Renovations and New Builds

BY CARRI JENSEN, manager of directories; RENEE DIIULIO, senior editor; and SANDI CAIN, news editor

For many convention centers on the drawing boards, the path from construction to ribbon-cutting can be long and arduous with detours and changes along the way. Even so, 21 venues have taken at least one step in the direction of new convention space, ranging from the discussion or feasibility stage to legislative approval and design. (See sidebar, "Proposed Centers.") This is just one less facility on the list than in the last semi-annual edition of Trade Show Executive's Pardon Our Dust in October 2014.

Four of last year's proposed centers are definite goes, with construction scheduled to start or already begun at the George R. Brown Convention Center (Houston, TX), Greenville Convention Center (Greenville, NC), Kentucky International Convention Center (Louisville, KY) and Miami Worldcenter (Miami, FL).

"The improvements to our product (at the Kentucky International Convention Center) will position Louisville well in a very competitive hospitality industry and encourage further growth," said Louisville Convention & Visitors Bureau President and CEO Karen Williams.

A few of these projects are expected to move quickly and be completed next year or sooner. Harrah's Resort Atlantic City's 100,000 square feet (sf) of event space will be a welcome addition to the city, according to Gary Musich, VP of convention sales for Meet AC. "We desperately need more meeting facilities," he said.

On the flip side, the Lexington Convention Center, previously listed, had hoped to break ground this year but has instead tabled expansion for now.

Target Dates, from 2015 to 2019

Meanwhile, the Trade Show Executive (TSE) Convention Center Construction Calendar (see sidebar) reflects a lot of activity already underway. This report provides a timetable of 23 venues in the U.S. and Canada with construction in progress. The last edition in October featured 21 convention centers in this stage.

The Pasadena Convention Center (Pasadena, CA) was the first center in 2015 to cut the ribbon on new space, with the re-opening of the historic Pasadena Civic Auditorium Hall, also called Exhibit Hall C, in February. Detroit's Cobo Center completed the expansion portion of their \$280 million renovation/ expansion in January and will wrap up the finishing touches this Summer. The New Tropicana Las Vegas – a DoubleTree by Hilton will follow this month with the completion of its expansion, doubling its exhibition space to a milestone 50,000 sf. Five additional venues will finish expansions later this year.

In announcing the expansion at the

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Construction Calendar

Track the progress of convention center construction, renovation and new builds with Trade Show Executive's Construction Calendar below.

2014 (Q4)

- ➤ Bismarck Civic Center, Bismarck, ND† (formerly Bismarck Civic Center)
- ➤ Spokane Convention Center, Spokane, WA†

2015

- ➤ Cobo Center, Detroit, MI (Q1)†
- ➤ Pasadena Convention Center, Pasadena, CA (Q1)†
- ➤ The New Tropicana Las Vegas a DoubleTree by Hilton, Las Vegas, NV (Q1)
- ➤ Greenville Convention Center, Greenville, NC (Q2)
- ➤ Harrah's Resort Atlantic City, Atlantic City, NJ (Q3)
- ➤ Allen County War Memorial Coliseum, Fort Wayne, IN (Q4)
- ➤ Dulles Expo Center, Chantilly, VA (Q4)

2016

- ➤ Henry B. Gonzalez Convention Center, San Antonio, TX (Q1)
- ➤ Mandalay Bay Resort & Casino, Las Vegas, NV (Q1)
- ➤ RBC Convention Centre Winnipeg, Winnipeg, MB (Q1)
- ➤ Las Vegas Arena/AEG and MGM Resorts International, Las Vegas, NV (Q2)*
- ➤ Minnesota Multi-Purpose Stadium, Minneapolis, MN (Q3)*
- ➤ George R. Brown Convention Center, Houston, TX
- ➤ Miami Worldcenter, Miami, FL*

2017

- ➤ Halifax Convention Centre, Halifax, NS (Q1)*
- ➤ Anaheim Convention Center, Anaheim, CA (Q2)
- ➤ Miami Beach Convention Center, Miami Beach, FL (Q4)
- ➤ Charleston Civic Center, Charleston, WV
- ➤ Greater Columbus Convention Center, Columbus, OH
- ➤ Georgia World Congress Center Authority/Atlanta Stadium, Atlanta, GA
- ➤ Orange County Convention Center, Orlando, FL

2018

- ➤ Kentucky International Convention Center, Louisville, KY (Q3)
- ➤ Moscone Center, San Francisco, CA

2019

➤ Oklahoma City Convention Center, Oklahoma City, OK (Q1)*

TO BE DETERMINED

➤ Boston Convention & Exhibition Center, Boston, MA

† Project completed * New build

SPECIAL REPORT

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New Tropicana, Gavin Mealiffe, vice president of sales, said the new space "will be an appealing feature for organizers of larger corporate meetings and events and allows easy access for group attendees."

In 2016, seven venues, three new, are expected to complete construction. Two of the centers, the existing Mandalay Bay Resort & Casino and the new arena proposed by AEG and MGM Resorts International, are located in Las Vegas. With another two venues in the city considering new space as well (see sidebar, "Proposed Centers"), the city continues to work at increasing its draw for event organizers.

In 2017, another seven venues, one new, will offer additional space to the North American market. Two centers will complete their expansions in 2018. And in 2019, the new Oklahoma City Convention Center (Oklahoma City, OK), will cut the ribbon on 200,000 sf of prime exhibit space and 50,000 sf of meeting space. One venue, the Boston Convention & Exhibition Center, has not finalized a construction schedule, but site preparation is underway.

New and Newer

Projects now underway include a mix of new and existing facilities in the early planning stages. The Austin Convention Center (Austin, TX) and Kay Bailey Hutchison Convention Center (Dallas, TX) are already listed within the Trade Show Executive World's Top Convention Centers (WTCC), ranking 53rd and 10th among U.S. venues respectively. Both are in the very early stages of their proposals with few specified plans, though the team in Dallas is focusing more on additional meeting space for their Millionaire's Club venue rather than exhibit space. (The Trade Show Executive Millionaire's Club includes centers featuring 1 million sf or more of prime exhibit space.)

The Pueblo Convention Center, also already in operation, is seeking to expand, aiming to nearly double its size. Currently, the Colorado venue offers less than 20,000 sf of prime exhibit space (and therefore is not tracked in the WTCC).

The cities of Bristol, TN, and Jacksonville, FL, are considering entirely new venues. Both are conducting feasibility studies to guide further discussion. In the meantime, Oakland, CA, is considering options for the closed Henry J. Kaiser Convention Center and has asked developers for ideas that include mixed-use space. Other cities are in similar "states" but much more likely to develop projects smaller than 50,000 sf of prime exhibit space and therefore are not tracked in this report; examples include proposed projects in Natchez, MS; Seaside, OR; and Muskegon, MI.

Jumping Over Hurdles

All of them, no matter what size, face the same hurdles: financing, legislative approvals, public opinion, site selection, and appealing design, among other issues. Often, they are dealing with more than one challenge at a time. A center may bounce back and forth — or multitask — between financing, design, site selection and approvals depending on the process, and each can differ in which step is taken next.

For instance, with its feasibility

Proposed Centers

Some 21 convention center projects are in the early planning stages including much-needed expansions in Las Vegas, Dallas and San Diego.



DISCUSSION

- Austin Convention Center, Austin, TX
- Kay Bailey Hutchison Convention Center, Dallas, TX
- Greater Fort Lauderdale/
 Broward County Convention Center, Fort Lauderdale, FL
- Henry J. Kaiser Convention Center, Oakland, CA
- Meadowlands Sport Complex, East Rutherford, NJ

FEASIBILITY STUDY

- ◆ City of Bristol, Tennessee Industrial Dev. Board, Bristol, TN*
- Buffalo Niagara Convention Center, Buffalo, NY
- Fargodome, Fargo, ND
- ◆ Jacksonville Convention Center, Jacksonville, FL*

- Sacramento Convention Center, Sacramento, CA
- UNLVNow, Las Vegas, NV*
- Williston Convention Center, Williston, ND*
- Wisconsin Center, Milwaukee, WI

FINANCING

- Gaylord Rockies Hotel & Conference Center, Aurora, CO*
- Las Vegas Convention Center, Las Vegas, NV
- San Diego Convention Center, San Diego, CA
- Washington State Convention Center, Seattle, WA

LEGISLATIVE APPROVAL

- Fox Cities Convention Center, Appleton, WI*
- ◆ Los Angeles Convention Center, Los Angeles, CA

DESIGN/SITE SELECTION

- Pueblo Convention Center, Pueblo, CO
- Warriors San Francisco Sports & Entertainment Center, San Francisco, CA*
- * New build

study now in hand, development for the Meadowlands Sport Complex (East Rutherford, NJ) is back under discussion as a plan is put together. The Washington State Convention Center has most of its financing in place, but not all, and most of the land purchase complete, but not all. The San Diego Convention Center has simultaneously dealt with financing and approvals, though not as successfully as hoped, and may now find itself once again in front of the drawing board.

In late February, Las Vegas again flexed its considerable muscle as the Las Vegas Convention & Visitors Authority (LVCVA) approved a contract to purchase the former Riviera Hotel & Casino's 26-acre site near the existing convention center. It is envisioned as the cornerstone of the evolving Las Vegas Global Business District that is expected to add 750,000 sf of new exhibit space as part of a 1.8 million sf convention center expansion. At the signing, LVCVA President and CEO Rossi Ralenkotter said the deal would "ensure Las Vegas' meeting and convention industry remains the envy of the world for decades to come."

Dreams Intertwined

Other cities are beginning to find their destinies intertwining. Los Angeles' bid for an NFL football team as part of a proposal tied to new convention space is shaking up the field, particularly for the cities thought to be at risk giving up their team to the city. In San Diego, the stalled convention center progress has left room to discuss a new stadium for the San Diego Chargers in an effort to keep the team in the southern tip of Southern California, while in Oakland, home of the Oakland Raiders, talk of a new stadium supported both a bid to keep their football team to the north as well as the chance to represent the U.S. in its bid to host the 2024 Olympics, which has since been awarded to Boston. And when St. Louis denied the St. Louis Rams a new stadium, talk of their moving back to Los Angeles took a more serious turn.

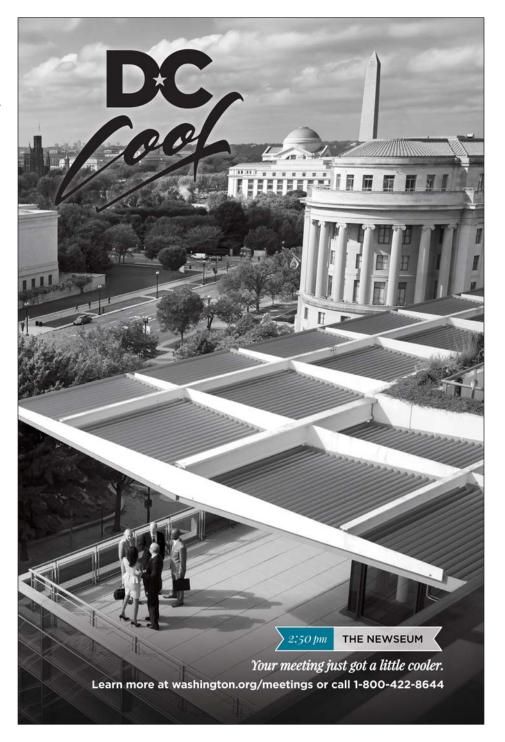
In a surprise mid-February announcement, the Chargers and Raiders announced they are working on a privately financed Los Angeles venue on a 168-acre site in Carson, southwest of downtown Los Angeles, which they would share.

That leaves other stadium proposals in Los Angeles and San Diego tied to the convention centers in limbo for now.

Many more steps will be taken before it all shakes out: on the field, in the board-rooms — and in convention centers that may open or close. When our next edition runs in October, more details may be avail-

able. Check back then for the latest chapter.

Reach Karen Williams at (502) 584-2121 or kwilliams@gotolouisville.com; Gary Musich at (609) 449-7110 or gmusich@meetinac. com; Gavin Mealiffe at (702) 739-2362 or gmealiffe@troplv.com; Rossi Ralenkotter at (702) 892-0711 or president@lvcva.com



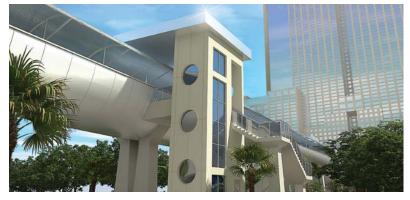
Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS



Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
CALIFORNIA					
Anaheim					
Anaheim Convention Center 800 W. Katella Ave. Anaheim, CA 92802 www.anaheim conventioncenter.com	Prime Exhibit Space: 813,000 sf Meeting Space: 130,000 sf Breakout Rooms: 51	Prime Exhibit Space: 813,000 sf Meeting Space: 130,000 sf Flex Space: 200,000 sf Breakout Rooms: 94	Phase: Construction to begin April 2015 Completion Date: Q2 2017	100,000 sf outdoor area completed in 2012. Dramatic rotunda with glass walls and 190-ft. ceiling in main lobby. Part of Anaheim Resort Complex including Disneyland and hotels.	Tom Morton, Executive Director, (714) 765-8920, tmorton@anaheim.net; David Meek, Conv. Center Manager, (714) 765-8951, dmeek@anaheim.net
San Francisco Moscone Center	Drime Evhibit Chase	Prime Exhibit Space:	Phase:	Consists of South building	Managed by SMG.
747 Howard St. San Francisco, CA 94103 www.moscone.com	Prime Exhibit Space: 442,000 sf Meeting Space: 160,000 sf Breakout Rooms: 68	515,000 sf Meeting/Flex Space: 175,000 sf Breakout Rooms: TBD	Site Preparation Completion Date: 2018	with 261,000 sf of clear- span exhibit space; North building with 181,000 sf. Unparalleled Wi-Fi capa- city. Expansion will create 515,000 sf of contiguous flexible exhibition or meeting space; exact configuration is to be determined.	Managed by Sivid. Bob Sauter, Facility Manager/ Assistant General Manager, (415) 974-4013, bsauter@moscone.com; Sales by San Francisco Travel. Lysa Lewin, VP Moscone Expansion Sales, (415) 227-2616, Ilewin@sanfrancisco.travel
Miami					
Miami Worldcenter Miami, FL miamiworldcenter.com	New Build	Prime Exhibit Space: TBD Meeting Space: TBD Flex Space: TBD Breakout Rooms: TBD	Phase: Site Preparation Completion Date: 2016	600,000 sf convention space; attached 1,800- room Marriott Marquis World Hotel planned.	Miami Worldcenter Associates and MDM Group.
Miami Beach			-		
Miami Beach Convention Center 1901 Convention Center Dr. Miami Beach, FL 33139 www.miamibeach convention.com	Prime Exhibit Space: 502,000 sf Meeting Space: 127,000 sf Breakout Rooms: 70	Prime Exhibit Space: 505,190 sf Meeting Space: 186,940 sf Breakout Rooms: 84	Phase: Design (Construction to begin in Dec. 2015) Completion Date: Q4 2017	New 60,000 sf Grand Ballroom, two 18,000 sf ground-level ballrooms, unique 20,000 sf rooftop ballroom with outdoor terrace. New urban park immediately across from the convention center; integrated rooftop parking structure; 2 blocks to beach; enhanced Wi-Fi networks and many new technolo- gical enhancements.	Managed by Global Spectrum. Matt Hollander, General Manager, (305) 673-7320, mhollander@miamibeachfl.gov; Ileana Garcia, Director of Sales & Marketing, (305) 673-7311, igarcia@miamibeachfl.gov
Orange County Convention Center Physical: 9800 International Dr. Orlando, FL 32819 Staff: 9860 Universal Blvd. Orlando, FL 32819 www.occc.net	Prime Exhibit Space: 2,100,000 sf Meeting Space: 480,000 sf Flex Space: 62,000 sf Breakout Rooms: 235	Prime Exhibit Space: 2,100,000 sf Meeting Space: 485,000 sf Flex Space: 110,000 sf Breakout Rooms: 242	Phase: Construction Completion Date: 2017	62,000 sf multi-purpose room; two 92,000 sf general session areas; 160-seat lecture hall; 2,643-seat theater. Wireless mobility. 5,000 rooms connected by pedestrian bridge; 12,500 hotel rooms in 1-mile radius; 116,000 in the city. Renovation includes the addition of 7 board rooms, an upgraded signature room with an outdoor terrace and the conversion of exhibit hall F into the multi-functional Tangerine Ballroom.	Kathleen "Kathie" Canning, Executive Director, (407) 685-9800, (800) 345-9845, kathie.canning@occc.net; Yulita Osuba, Deputy General Manager, (407) 685-9800, (800) 345-9845, yulita.osuba@occc.net



renovation project in its history: an ongoing Capital Improvement Plan.



INTERNATIONAL DRIVE PEDESTRIAN BRIDGE

The OCCC currently links to all of its neighboring hotels via a network of four pedestrian bridges. The design for a fifth pedestrian bridge, spanning International Drive between the West Building's Central Lobby Level III and the sidewalk in front of the Hyatt Regency Orlando, is complete. The finish date of this new overhead walkway is estimated for 2017.



INNOVATIVE MEETING SPACE

The West Building's Hall F will transform into the Tangerine Ballroom, a 50,000 square foot multipurpose space, while board rooms and an outdoor hospitality terrace will be added to inventory.



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Trade Show Executive Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS

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Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
GEORGIA					
Atlanta					
Georgia World Congress Center Authority/ Atlanta Stadium 285 Andrew Young International Blvd. NW Atlanta, GA 30313-1591 www.gwcc.com	Prime Exhibit Space: 1,502,000 sf Meeting Space: 319,000 sf Breakout Rooms: 111	Prime Exhibit Space: TBD Meeting Space: TBD Breakout Rooms: TBD	Phase: Site Preparation Completion Date: 2017	New stadium to be con- structed on the GWCCA campus, which includes the Georgia World Congress Center, the 71,250-seat Georgia Dome and 21-acre Centennial Olympic Park. The GWCC offers 33,000 sf and 25,722 sf grand ballrooms; 12 exhibit halls; 106 meetings rooms; 3 fixed-seat auditoriums; and 3 landscaped plazas.	Mark Zimmerman, GWCC General Manager, (404) 223-4200, mzimmerman@gwcc.com; Mark Adams, Director of Sales & Marketing, (404) 223-4200, madams@gwcc.com; Julia Karrenbauer, Director of Business Development, (404) 223-8699, jkarrenbauer@gadome.com
INDIANA					
Fort Wayne					
Allen County War Memorial Coliseum 4000 Parnell Ave. Fort Wayne, IN 46805 www.memorialcoliseum.com	Prime Exhibit Space: 152,000 sf Meeting Space: 40,000 sf Flex Space: 25,000 sf Breakout Rooms: 10	Prime Exhibit Space: 180,000 sf Meeting Space: 40,000 sf Flex Space: 25,000 sf Breakout Rooms: 15	Phase: Construction Completion Date: December 2015	Adjacent to recently renovated 13,000-seat arena. On-site parking for 5,000 cars.	Managed by Board of Commissioners of Allen County, Indiana. Randy Brown, CFE, Executive VP & General Manager, (260) 482-9502, rbrown@memorialcoliseum.com
KENTUCKY Louisville					
Kentucky International Convention Center 221 Fourth St. Louisville, KY 40202 www.kyconvention.org	Prime Exhibit Space: 191,000 sf Meeting Space: 70,262 sf Breakout Rooms: 52	Prime Exhibit Space: 230,000 sf Meeting Space: TBD Breakout Rooms: TBD	Phase: Design (Construction to begin in August 2016) Completion Date: Summer 2018	30,000 sf ballroom; 200,000 sf total exhibit space includes 145,000 sf contiguous column-free space. Downtown location. 230,000 sf planned exhibition space will be contiguous; expanded space on second floor will be column free. Plans also include increased ballroom space and renovated meeting space.	Linda Edwards, VP & General Manager, (502) 595-3520, ledwards@ksfb.ky.gov
Boston					
Boston Convention & Exhibition Center 415 Summer St. Boston, MA 02210 signatureboston.com	Prime Exhibit Space: 516,000 sf Meeting Space: 160,000 sf Breakout Rooms: 82	Prime Exhibit Space: 850,000 sf Meeting Space: 260,000 sf Breakout Rooms: 121	Phase: Site Preparation Completion Date: TBD	40,020 sf ballroom space will expand to 75,000 sf. Less than 2 miles/10 min. to the airport. Easy access to hotels, restaurants and city sites. Skybridge links Westin Waterfront Hotel. Complimentary wireless Internet access.	Owned & Operated by the Massachusetts Convention Center Authority: Jim Rooney, Executive Director, (617) 954-2470, jrooney@massconvention.com; Sales & Marketing by the Boston Convention Marketing Center: Bob Pellegrini, VP of Sales, (617) 954-3331, rpellegrini@signatureboston.com

Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS



Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
MINNESOTA					
Minneapolis					
Minnesota Multi- Purpose Stadium Minneapolis, MN www.newminnesota stadium.com	New Build	Prime Exhibit Space: 136,000 sf Breakout Rooms: 6 clubs, 131 suites	Phase: Construction Completion Date: July 2016	1.75 MIL total square feet; 64,000 seats expandable to 72,000.	Sales by SMG, (612) 787-3354, sales@ newminnesotastadium.com
NEVADA					
Las Vegas					
Las Vegas Arena/AEG and MGM Resorts International Las Vegas, NV arenalasvegas.com	New Build	Prime Exhibit Space: TBD Meeting Space: TBD Flex Space: TBD Breakout Rooms: TBD	Phase: Construction Completion Date: Q2 2016	Early designs feature approximately 40,000 sf floor space. Partnership between AEG and MGM Resorts International.	Managed by MGM Resorts International.
Mandalay Bay Resort & Casino 3950 Las Vegas Blvd. S. Las Vegas, NV 89119 www.mandalaybay.com	Prime Exhibit Space: 934,731 sf Meeting Space: 765,269 sf Breakout Rooms: 153	Prime Exhibit Space: 1,044,722 sf Meeting Space: 971,735 sf Breakout Rooms: 157	Phase: Site Preparation Completion Date: January 2016	100,000 sf ballroom. Facility can host up to 75 simultaneous meetings. Mandalay Bay Event Center: 30,218 sf, seats up to 12,000 people.	Steve Walker, Executive Direct of Sales, (702) 632-7900, swalker@mandalaybay.com
The New Tropicana Las Vegas - a DoubleTree by Hilton 3801 Las Vegas Blvd. S. Las Vegas, NV 89109 www.troplv.com	Prime Exhibit Space: 25,000 sf Meeting Space: 47,000 sf Breakout Rooms: 27	Prime Exhibit Space: 50,000 sf Meeting Space: 47,000 sf Breakout Rooms: 38	Completion Date: March 2015	1,467 rooms. All-new after \$200 MIL complete transformation. Facilities include ballrooms, breakout rooms, exhibition space and nontraditional venues such as the Havana Room and Beach Club. Customizable catering services, dedicated A/V department, separate conference services registration desk, business center and parking.	Managed by DoubleTree by Hilton. Gavin Mealiffe, VP of Sales, (702) 739-2362, gmealiffe@troplv.com; Lynda Richardson, Director of Sales, (702) 739-3538, Irichardson@troplv.com
NEW JERSEY					
Atlantic City					
Harrah's Resort Atlantic City 777 Harrah's Blvd. Atlantic City, NJ 08401 www.caesarsmeans business.com	Prime Exhibit Space: None Meeting Space: 25,000 sf Breakout Rooms: 24	Prime Exhibit Space: 100,000 sf Meeting Space: 25,000 sf Breakout Rooms: 24	Phase: Construction Completion Date: Mid-2015	New conference center will feature two 50,000 sf pillarless ballrooms, each divisible into as many as 27 breakout rooms.	Caesars Entertainment, (855) MEET-CET, meet@caesars.com. Jordan Clark, VP of Sales; Rick Hazer, Regional President & General Manager
NORTH CAROLINA					
Greenville Greenville Convention Cente 303 SW Greenville Blvd. Greenville, NC 27834 www.greenville conventioncenter.com	Prime Exhibit Space: 28,800 sf Meeting Space: 12,000 sf Breakout Rooms: Not Supplied	Prime Exhibit Space: 57,000 sf Meeting Space: 40,000 sf Breakout Rooms: 16	Phase: Construction Completion Date: June 2015	4,500 sf terrace space. Campus features 400 rooms and free parking. Complimentary Wi-Fi; 28-fthigh ceilings; drive- in, multibay loading docks; LED marquis; on-site and off-site catering options.	Rhesa Tucker, CEO, (252) 321-7671, rtucker@ greenvilleconventioncenter.cor Jeannette Keys, Regional Director of Business Dev., (252) 321-7671, jkeys@ greenvilleconventioncenter.cor Desiree Gearner, Marketing Sales & Services Manager, (252) 321-7671, dgearner@ greenvilleconventioncenter.cor

Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS

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Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
ОНЮ					
Columbus					
Greater Columbus Convention Center 400 N. High St. Columbus, OH 43215 www.columbus conventions.com	Prime Exhibit Space: 410,000 sf Meeting Space: 107,410 sf Breakout Rooms: 65	Prime Exhibit Space: 450,000 sf Meeting Space: 107,410 sf Breakout Rooms: 65	Phase: Design Completion Date: 2017	114,000 sf ballroom space includes 74,000 sf Battelle Grand, Ohio's largest multipurpose ballroom; 336,000 sf continguous exhibit space. Connected to 5 hotels by covered walkway; connected to 532-room Hilton via skybridge. On-site parking, exclusive caterer, exhibitor services, food court and shops. Free Wi-Fi in meeting rooms and public spaces. Walk to Arena District and Short North Arts District. Close to airport; majority of U.S. population is within a day's drive or hour-long flight.	Managed by SMG. John Page, CTA, General Manager, (614) 827-2500; Sherry Chambers, CMP, CTA, Senior Director of Sales, (800) 626-0241, schambers@ columbusconventions.com
OKLAHOMA					
Oklahoma City					
Oklahoma City Convention Center Oklahoma City, OK www.okc.gov/maps3/ projects/conventioncenter.html	New Build	Prime Exhibit Space: 200,000 sf Meeting Space: 50,000 sf Breakout Rooms: TBD	Phase: Design Completion Date: Q1 2019	35,000 sf ballroom; flexible space planned.	Johnny Danrich III, CMP, CASE, CTA, Director of Sales & Services, Oklahoma City Convention & Visitors Bureau, (405) 297-8952, jdanrich@ visitokc.com
TEXAS					
Houston					
George R. Brown Convention Center 1001 Avenida de las Americas Houston, TX 77010 www.houston conventionctr.com	Prime Exhibit Space: 862,000 sf Meeting Space: 154,590 sf Flex Space: 110,148 sf Breakout Rooms: 88	Prime Exhibit Space: 1,212,000 sf Meeting Space: 365,590 sf Flex Space: 110,148 sf Breakout Rooms: TBD	Phase: Construction Completion Date: 2016	1.2 MIL sf exhibit, meeting and registration space in downtown Houston; 31,590 sf ballroom divisible into 3; 639,000 contiguous sf; 3,600-seat theater divisible into 3; 6,500-seat arena. 2 skybridges to 1,203-room hotel; four 3,000-sf balconies overlooking 12-acre multi-function park, Discovery Green, directly across the street.	Managed by Houston First Corporation. Luther Villagomez, CEO, (713) 853-8000; Terry Beutler, CASE, Senior VP of Sales, (713) 853-8807, terry.beutler@houstonfirst.com
Henry B. Gonzalez Convention Center 200 Market St. San Antonio, TX 78205 www.sahbgcc.com; www.transformationsa.com (expansion)	Prime Exhibit Space: 440,000 sf Meeting Space: 89,102 sf Breakout Rooms: 67	Prime Exhibit Space: 515,000 sf Meeting Space: 121,932 sf Breakout Rooms: 71	Phase: Construction Completion Date: February 2016	89,102 sf ballroom space includes 40,000 sf grand ballroom and 2 others; 438,000+ sf contiguous exhibit space; 2,317-seat theater. 13,700+ hotel rooms. Downtown location on Riverwalk. Post-construction will feature new 54,768 sf ballroom; older section of center will be demolished and replaced with new civic park.	Managed by City of San Antonio, Convention & Sports Facilities Department. Michael J. Sawaya, Director, (210) 207-8500; Jeff Cook, CMP, CTA, Booking & Services Manager, (210) 207-8500, jeffrey.cook@sanantonio.gov

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Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS

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Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Management	
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
VIRGINIA					
Chantilly					
Dulles Expo Center 4320 Chantilly Shopping Center Chantilly, VA 20151 www.dullesexpo.com	Prime Exhibit Space: 100,000 sf Meeting Space: None	Prime Exhibit Space: 130,000 sf Meeting Space: None	Phase: Construction Completion Date: October 2015	Near Dulles Airport. 2,400 free parking spaces. 233-room, on-site, full-service hotel.	Bob Morgan, General Manage (703) 766-1308, rmorgan@dullesexpo.com
WEST VIRGINIA					
Charleston Chair Contain	Dalama Fadellalla Communi	Dalace Forbible Consess	Discour Don's	E LOS LORDOS CONTRACTOR A	11 D 1 1 0FF 0
Charleston Civic Center 200 Civic Center Dr. Charleston, WV 25301 www.charlestonciviccenter.com	Prime Exhibit Space: 52,000 sf Meeting Space: 20,000 sf Breakout Rooms: 16	Prime Exhibit Space: TBD Meeting Space: TBD Breakout Rooms: TBD	Phase: Design Completion Date: 2017	Exhibit hall divisible into 4 areas of column-free space. 1,250+ hotel rooms border the complex; 1,750 rooms are within a six-block radius.	John Robertson, CFE, Genera Manager, (304) 345-1500, john.robertson@ charlestonwciviccenter.com; Anna Westfall, Marketing Coordinator, (304) 345-1500, anna.westfall@ charlestonwciviccenter.com
CANADA					
MANITOBA					
Winnipeg					
RBC Convention Centre Winnipeg 375 York Ave. Winnipeg, MB R3C 3J3 www.wcc.mb.ca	Prime Exhibit Space: 78,000 sf Meeting Space: 82,000 sf Breakout Rooms: 30	Prime Exhibit Space: 135,500 sf Meeting Space: 128,500 sf Breakout Rooms: 34	Phase: Construction Completion Date: March 2016	Located in the heart of the city, 15 minutes from the airport. 2,600 downtown hotel rooms. State-of-the-art technology and award-winning culinary team.	Klaus Lahr, President & CEO, (204) 957-4501, klausl@wcc.mb.ca; David Chizda, Director of Sale & Business Development, (204) 956-1720, davidc@wcc.mb.ca
NOVA SCOTIA					
Halifax					
Halifax, NS www.halifax conventioncentre.com	New Build	Prime Exhibit Space: 50,000 sf Meeting Space: 70,000 sf Breakout Rooms: 38	Phase: Construction Completion Date: January 2017	120,000 sf total rentable space. Part of a mixed use development that will also include retail, restaurants and parking.	Managed by Trade Centre Limited (TCL). Dawn Baldwin, Dir. of Sales, (902) 421-1302 x2144, dawn() halifaxconventioncentre.com
Convention Center Const	ruction Snapshot:				
Number of North America Undergoing Construction Considering Construction	n Convention Centers	23 21	Meeting Space Through Expansions New Builds		824,736 s 704,736 s 120,000 s
Prime Exhibit Space to be Added 1,678,881 sf Through Expansions 1,292,881 sf New Builds 386,000 sf			Flex Space to be Added 248,000 sf Through Expansions 248,000 sf New Builds None		