

**Convention Center Expansions Proceed Under Tough Scrutiny** 

BY CARRI JENSEN, manager of directories; RENEE DIIULIO, senior editor; and SANDI CAIN, news editor

Gone are the days when most convention center proposals were swiftly swept from concept to reality. In today's postrecession world, critics come from every corner of the woodwork and potential financial backers squirm at the phrase "city referendum." Nevertheless, many succeed while others postpone and some retreat to the drawing board. It often depends on the mood of the voters, local economic health and the attitude of local officials. Financing may be the most common hurdle to overcome today, with even willing investors sometimes fearful of a local backlash or smaller ROI than anticipated.

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SPECIAL REPORT

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#### **Construction Calendar**

According to TSE's Pardon Our Dust Semi-Annual Report, there are 21 convention centers in the U.S. and Canada with construction in progress, compared to 18 in the March report. A total of four centers have completed construction since the last edition of Pardon Our Dust. The Bismarck Civic Center was on the verge of its debut at press time.

The expanded Spokane Convention Center is still expected to open this quarter, but The New Tropicana Las Vegas in August announced it would not open until March 1, 2015. The Dulles Expo Center in Chantilly, VA has also been delayed until the Second Quarter of 2015.

Rounding out the four venues on track for completion in 2015 are the Cobo Center in Detroit and Harrah's Resort Atlantic City, whose 125,000 sf of meeting space will be a welcome addition to the city while other closed properties are repurposed or renovated, according to Gary Musich, vice president of convention development for the Atlantic City Convention & Visitors Authority. "We desperately need more meeting facilities," he added. In addition, Musich said the city is ready to make \$14 million in capital improvements at the Atlantic City Convention Center and Boardwalk Hall.

The previously listed Stadium at Myrtle Beach Convention Center in South Carolina was dropped from the calendar since it will focus on hosting sporting events.

Seven centers will complete new space in 2016, including the Allen County War Memorial Coliseum in Fort Wayne, IN, which previously was expected to open in 2015. New to the construction list but expected to open in 2016 is the Las Vegas Arena that broke ground May 1 between New York-New York and the Monte Carlo west of the Las Vegas Strip.

In 2017, four more projects are expected to be complete, two of which were previously set for earlier openings. Anaheim now expects its expansion to debut in the First Quarter of 2017 after a delay caused by a legal challenge to its bond financing. Con-



struction will begin this Fall. The Orange County Convention Center in Orlando also has bumped back its debut to 2017.

Moscone Center and Miami Beach
Convention Center both have expansion
projects due for completion in 2018, while
Oklahoma City's new center is set to open
in 2019. The Boston Convention & Exhibition
Center also is aiming for a 2019 completion
date after the state legislature and the
governor approved funding in late May.

#### 2014

- Québec City Convention Centre, Québec City, QC (Q1)†
- Alliant Energy Center, Madison, WI (Q3)†
- Gaylord Opryland Resort & Convention Center, Nashville, TN (Q3)†
- Denny Sanford PREMIER Center (formerly Sioux Falls Convention Center), Sioux Falls, SD (Q3)†
- Bismarck Civic Center, Bismarck, ND (Q4)
- Spokane Convention Center, Spokane, WA (Q4)

#### 2015

- The New Tropicana Las Vegas a DoubleTree by Hilton, Las Vegas, NV (Q1)
- Cobo Center, Detroit, MI (Q2)
- Dulles Expo Center, Chantilly, VA (Q2)
- Harrah's Resort Atlantic City, Atlantic City, NJ (Q3)

#### 2016

- Allen County War Memorial Coliseum, Fort Wayne, IN (Q1)
- Halifax Convention Centre, Halifax, NS (Q1)\*
- Mandalay Bay Resort & Casino, Las Vegas, NV (Q1)

#### 2016

- ◆ RBC Convention Centre Winnipeg, Winnipeg, MB (Q1)
- ♦ Henry B. Gonzalez Convention Center, San Antonio, TX (Q2)
- ◆ Las Vegas Arena/AEG & MGM Resorts Intl., Las Vegas, NV (Q2)\*
- Vikings Stadium, Minneapolis, MN\*

#### 2017

- Anaheim Convention Center, Anaheim, CA (Q1)
- Greater Columbus Convention Center, Columbus, OH
- Georgia World Congress Center/Atlanta Stadium, Atlanta, GA
- Orange County Convention Center, Orlando, FL

#### 2018

- Miami Beach Convention Center, Miami Beach, FL
- ♦ Moscone Center, San Francisco, CA

#### 2019

- Oklahoma City Convention Center, Oklahoma City, OK (Q4)\*
- Boston Convention & Exhibition Center, Boston, MA

\*New builds

†Construction completed

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Financing issues impacted many of the proposed venues originally listed in the March edition of Trade Show Executive's Pardon Our Dust report. A proposal to expand the Baltimore Convention Center was shelved due to budget concerns. Sacramento, CA and Buffalo, NY both seem divided in debates over expected return on investment, and a proposed expansion of the Fargodome in North Dakota faced a funding challenge that sent it back to a committee for study last year. No update was available at press time.

Greater Boise Auditorium District said it would proceed with the first phase that will add 30,000 sf to Boise Centre, regardless of whether or not a district judge decides to allow a bond measure to proceed. Idaho has two ways to get bonds approved: by judicial validation or from a vote of the people. The district is still deciding which to pursue, but isn't confident a vote would help.

Other projects that have dropped off the Pardon Our Dust charts include the Albany Capital Center, which reduced the amount of prime exhibit space below the report's threshold of 50,000 square feet (sf), American Royal Center/Kemper Arena in Kansas City, MO, and Myrtle Beach Stadium, which have changed their plans to focus on sporting events. Other cities including Lansing, MI; Memphis, TN; Nashville, TN; and Savannah, GA also have abandoned plans for expansion.

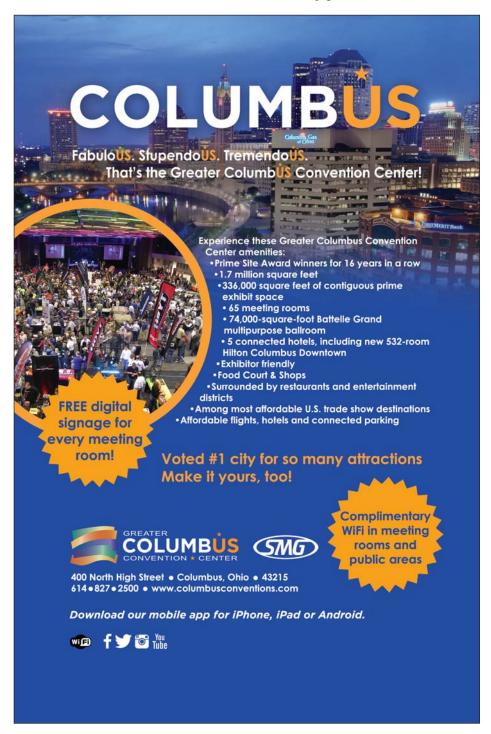
#### **Closest to Shovel-Ready?**

These centers on our newest update appear to be the best positioned to start construction:

◆ Miami Beach Convention Center, which went back to the drawing board last year after voters ousted city council members who favored a since-cancelled plan. Bids for the new version were due in September; construction is expected to start in 2015 and end in 2018.

◆ Boise Centre, whose Greater Boise Auditorium District said it would proceed with the first phase that will

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#### Considering Construction

## Centers Make the Big Decisions Leading to Fewer Proposals

To build or not to build? The question can be fraught with as much angst as expressed by Hamlet but far more public opinion and perhaps even more story twists and turns. This edition of TSE's Pardon Our Dust finds that many centers have made the tough decisions, with only 22 venues seriously considering convention space construction at this time. This is significantly down from March when 32 venues had proposed projects.

Some venues, such as San Francisco's Moscone Center and the Albany Capital Center, are moving forward with their plans, though Albany has scaled back to feature less than 50,000 sf of prime exhibit space.

Others, like the Baltimore Convention Center, have tabled discussions for now due to budget issues. Economics are a primary reason many expansion plans are curbed, but lack of public support or inadequate infrastructure (such as too few hotel rooms) can also have a large impact. With concerns regarding convention overbuild mentioned with every new development, a supportive feasibility study may not be enough to overcome early hurdles.

If expansion is not possible or necessary, renovation might be. Some cities and centers, like the Kay Bailey Hutchison Convention Center in Dallas, are refreshing indoor space; others, such as the New Orleans Ernest N. Morial Convention Center, are working on the outdoors. Features of the city's vision include the boulevard outside the venue reimagined as a linear park, with a people mover and retail, entertainment and lodging components.

For those cities where new space is a must, the efforts to build continue. Three facilities, including the Greenville Convention Center in NC, the Meadowlands Sports Complex in East Rutherford, NJ, and a new center proposed by The Prime Group in Williston, ND, are new to the list. And

refusing to abandon the tumultuous project, the Gaylord Rockies Hotel & Conference Center in Aurora, CO, is back on the list.

Some of the venues that have been developing construction for some time are now poised to begin digging but are completing final steps before making official announcements. Both the Kentucky International Convention Center and the new Warriors San Francisco Sports & Entertainment Center have financing in place but are still working on designs.

Other centers continue to struggle with funding and legislative approvals. The San Diego Convention Center is dealing with its latest setback — a ruling by a state appeals court that invalidated its Phase III financing plan. Los Angeles is looking into other options as the chances for expansion plans tied to an NFL team have dimmed with the lack of an actual team. And Las Vegas continues to have multiple sites and developers competing to create new space. Who will build and who will be left in the construction dust? Read our next construction report in March to find out.

#### **DISCUSSION**

George R. Brown Convention Center, San Antonio, TX

#### **FEASIBILITY STUDY**

- Buffalo Niagara Convention Center, Buffalo, NY
- Fargodome, Fargo, ND
- Meadowlands Sports Complex, East Rutherford, NJ
- Wisconsin Center, Milwaukee, WI

#### **FINANCING**

- Boise Centre, Boise, ID
- Fort Worth Convention Center, Fort Worth, TX
- Gaylord Rockies Hotel & Conference Center, Aurora, CO\*
- The Prime Group, Williston, ND\*

#### **LEGISLATIVE AND OTHER APPROVALS**

- ◆ Fox Cities Convention Center, Appleton, WI\*
- Los Angeles Convention Center, Los Angeles, CA
- San Diego Convention Center, San Diego, CA

#### **DESIGN/SITE SELECTION**

- Greater Fort Lauderdale/Broward County Convention Center, Fort Lauderdale, FL
- ◆ Greenville Convention Center, Greenville, NC
- Kentucky International Convention Center, Louisville, KY
- Las Vegas Convention Center, Las Vegas, NV
- Lexington Convention Center, Lexington, KY
- MDM Group/Miami World Center, Miami, FL\*
- Sacramento Convention Center, Sacramento, CA
- UNLVNow, Las Vegas, NV\*
- Warriors San Francisco Sports
   & Entertainment Center, San Francisco, CA\*
- Washington State Convention Center, Seattle, WA



#### Continued from page 47

add 30,000 sf, regardless of whether or not a district judge decides to allow a bond measure to proceed.

Executive Director Pat Rice said Idaho has two ways to get bonds approved: by judicial validation or from a vote of the people. The district is still deciding which to pursue if the district judge does not allow the bond, but Rice isn't confident a vote would help. "The general citizenry doesn't understand our industry, and that's our fault, I think," he said.

Rice said the district has enough cash to complete the first phase without a bond. "We'll build the ballroom and lease the meeting room from the builder until the rest (of the cash) is raised," he said. Renovation of existing facilities, however, might be delayed until 2020 without a bond.

- ◆ Greenville Convention Center in North Carolina, which was gifted a land parcel, in May, got the green light to award a design/build contract and issue special obligation revenue bonds for the expansion and renovation.
- ◆ Kentucky International Convention Center, Louisville, in April, cobbled together a package that would raise \$56 million from the sale of bonds backed by the Louisville Convention and Visitors Bureau, the city, and the Kentucky State Fair Board. In May, the governor signed a bill to allow the use of transient occupancy taxes to pay off the bonds.
- ◆ Warriors San Francisco Sports & Entertainment Center signed a deal in April to buy private land in the Mission Bay district. Though the new arena/convention facilities are not expected to open before 2018, the team's land deal puts them a step ahead of other projects.

#### Making Progress but Not Quite There

◆ Fort Worth Convention Center will temporarily take a back seat to a new arena set for a vote in November. If that gets approved, it will be built before any convention center expansion, according to Kirk Slaughter, director of public facilities and events. He said Fort Worth officials recently approved a creative "financing zone" of transient occupancy taxes (TOT) from hotels to fund the arena. Using a 2013 tax baseline, the

state will deposit the district's portion of special assessments, TOT and possibly alcohol taxes in a special account to fund the convention center expansion.

"Getting a new arena opened first makes sense," Slaughter said. "At the end of the day, what's important . . . is that taxes generated by big events save every household about \$800 (in taxes) each year," he added.

Center will temporarily take a back seat to a new arena set for a vote in November. At the end of the day, what's important ... is that taxes generated by big events save every household about \$800 (in taxes) each year.

**Kirk Slaughter,** DIRECTOR OF PUBLIC FACILITIES & EVENTS

- ♦ Las Vegas Convention Center's expansion that would create a Global Business District connecting the convention center with central transportation and the World Trade Center took a step forward behind the scenes this year. A Memorandum of Understanding between the Las Vegas Convention and Visitors Authority and Consumer Electronics Association with the World Trade Center Las Vegas and World Trade Center Mexico City helped solidify the city's international business status a key to the expanded district.
- ◆ Washington State Convention Center in Seattle purchased some of the land it needs for the expansion and expects to start construction by 2017.

#### **Maybe Next Decade?**

◆ MDM Group/Miami World Center, a mixed-use development in downtown Miami, will not add convention facili-

ties until Phase 2 of the massive project. But developers now face a federal lawsuit alleging that the current owner ousted a previous partner by fraudulent means. If the project proceeds, a privately financed Marriott Marquis World Convention Center Hotel is scheduled for five acres of the property.

- ♦ Wisconsin Center, Milwaukee, in May, received results of a nine-month study that recommended a mixed use complex and convention district with a convention center expansion for about \$200 million. It was set for an early Summer vote. No update was available at press time.
- ◆ Sacramento Convention Center faces divided opinions about if, how and where the center should be expanded. Some think it's a drain on local tax coffers; others say more space would equal more revenue. Officials have said they are not in a rush to expand.

#### **Financial Hiccups**

Even when some cities think a financing mechanism is in place, hiccups occur. Several recent setbacks happened in California.

- ◆ Anaheim's plans for expansion were delayed a few months by a legal challenge to the bond financing approved by city council early this year. In July, city council approved a new financing plan that would keep the capital improvement investment from the general fund at present levels by refinancing some current bonds.
- ◆ San Diego chose not to appeal a 9th District Court ruling that said its hotel-funded financing plan was not legal without a public vote. New plans for expansion have not been announced.
- ♦ In Los Angeles, the agreement between the city and AEG to include a football stadium with convention center renovation plans will expire in October with no football team in sight. In May, the Economic Development Commission approved \$600,000 in bonds to pursue proposals for a remodel of the convention center minus the expansion. If the new bonds go forward, ground-breaking still might not occur before 2018.

Reach Kirk Slaughter at (817) 392-2501 or kirk.slaughter@fortworthtexas.gov; Pat Rice at (208) 489-3650 or pat rice@boisecentre.com

# Trade Show Executive

#### Pardon Our Dust — NEW EXHIBITION FACILITIES AND EXPANSIONS



Exhibition Facility	Prime Exhibit & Mee	eting Space	Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
CALIFORNIA					
Anaheim					
Anaheim Convention Center 800 W. Katella Ave. Anaheim, CA 92802 www.anaheim conventioncenter.com	Prime Exhibit Space: 813,000 sf Meeting Space: 130,000 sf Breakout Rooms: 51	Prime Exhibit Space: 813,000 sf Meeting Space: 130,000 sf Flex Space: 200,000 sf Breakout Rooms: 94	Phase: Financing/Design Completion: Q1 2017	New 100,000 sf outdoor area completed in 2012. Dramatic rotunda with glass walls and 190-ft. ceiling in main lobby. Part of Anaheim Resort Complex including Disneyland and hotels.	Tom Morton, Executive Director, (714) 765-8920, tmorton@anaheim.net; David Meek, Convention Center Manager, (714) 765-8951, dmeek@anaheim.net
Moscone Center	Prime Exhibit Space:	Prime Exhibit Space:	Phase:	Consists of South building	Managed by SMG.
747 Howard St. San Francisco, CA 94103 www.moscone.com	442,000 sf Meeting Space: 160,000 sf Breakout Rooms: 68	515,000 sf Meeting Space: TBD Breakout Rooms: TBD	Site Preparation Completion: 2018	with 261,000 sf of clear- span exhibit space; North building with 181,000 sf. Wi-Fi throughout. Expansion will create 515,000 sf of contiguous flexible exhibition or meeting space; exact configuration is to be determined.	Melody Lendaro, Director of Sales, (415) 974-4000, mlendaro@moscone.com
FLORIDA					
Miami					
Miami Beach Convention Center 1901 Convention Center Dr. Miami Beach, FL 33139 www.miamibeach convention.com	Prime Exhibit Space: 502,000 sf Meeting Space: 127,000 sf Breakout Rooms: 70	Prime Exhibit Space: TBD Meeting Space: TBD Breakout Rooms: TBD	Phase: Design Completion: 2018	4 ballrooms: 56,000 sf. 2 blocks to beach. UPS Store; boardroom; cyber café; box offices; concierge desks; concession stands; show offices. Sky-walk with center pod/buffet, cocktail lounge and view of all 4 halls. Newly remodeled, more flexible meeting rooms.	Managed by Global Spectrum. Matt Hollander, General Manager, (305) 673-7320, matthollander@ miamibeachfl.gov; Ileana Garcia, Director of Sales & Marketing, (305) 673-7311, igarcia@miamibeachfl.gov
Orlando					
Orange County Convention Center P.O. Box 691509 Orlando, FL 32869-1509 www.occc.net	Prime Exhibit Space: 2,100,000 sf Meeting Space: 480,000 sf Flex Space: 62,000 sf Breakout Rooms: 235	Prime Exhibit Space: 2,100,000 sf Meeting Space: TBD Flex Space: 110,000 sf Breakout Rooms: 242	Phase: Construction Completion: 2017	62,000 sf multi-purpose room; two 92,000 sf general session areas; 160-seat lecture hall; 2,643-seat theater. New construction includes the addition of 7 board rooms, an upgraded signature room with an outdoor terrace and the conversion of Exhibit Hall F into a high-end ballroom.	Kathleen "Kathie" Canning, Executive Dir., (407) 685-9800, kathie.canning@occc.net; Yulita Osuba, CMP, Deputy General Manager, (407) 685-9800, yulita.osuba@occc.net; Jan Addison, CFE, Deputy General Manager, (407) 685-9800, jan.addison@occc.net
GEORGIA					
Atlanta					
Georgia World Congress Center/Atlanta Stadium 285 Andrew Young International Blvd. NW Atlanta, GA 30313-1591 www.gwcc.com	Prime Exhibit Space: 1,400,000 sf Meeting Space: 313,000 sf Breakout Rooms: 106	Prime Exhibit Space: TBD Meeting Space: TBD Breakout Rooms: TBD	Phase: Site Preparation Completion: 2017	New stadium to be constructed on the Georgia World Congress Center campus, which includes the 71,250-seat Georgia Dome and 21-acre Centennial Olympic Park.	Mark Zimmerman, General Manager, (404) 223-4200, mzimmerman@gwcc.com; Mark Adams, Director of Sales & Marketing, (404) 223-4200, madams@gwcc.com

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BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
INDIANA					
Fort Wayne					
Allen County War Memorial Coliseum 4000 Parnell Ave. Fort Wayne, IN 46805 www.memorialcoliseum.com	Prime Exhibit Space: 152,000 sf Meeting Space: 40,000 sf Flex Space: 25,000 sf Breakout Rooms: 10	Prime Exhibit Space: 152,000 sf Meeting Space: 40,000 sf Flex Space: 52,000 sf Breakout Rooms: 10	Phase: Design Completion: January 2016	Adjacent to recently renovated 13,000-seat arena. On-site parking for 5,000 cars. Construction expected to begin in 2015.	Randy Brown, CFE, Executive VP & General Manager, (260) 482-9502, rbrown@memorialcoliseum.com
MASSACHUSETTS					
Boston					
Boston Convention & Exhibition Center 415 Summer St. Boston, MA 02210 www.signatureboston.com	Prime Exhibit Space: 516,000 sf Meeting Space: 160,000 sf Breakout Rooms: 82	Prime Exhibit Space: 851,000 sf Meeting Space: 260,000 sf Breakout Rooms: 121	Phase: Site Preparation Completion: 2019	A second, 75,000 sf, column-free ballroom will complement existing 40,020 sf, column-free ballroom space. Less than 2 miles/10 minutes to the airport. Easy access to hotels, restaurants and city sites. Skybridge links Westin Waterfront Hotel. Complimentary wireless Internet access.	Owned & Operated by the Massachusetts Convention Center Authority. Jim Rooney, Executive Director, (617) 954-2470, irooney@massconvention.com; Sales & Marketing by the Boston Convention Marketing Center: Bob Pellegrini, VP of Sales, (617) 954-3331, rpellegrini@ signatureboston.com
MICHIGAN					
Detroit					
Cobo Center One Washington Blvd. Detroit, MI 48226 www.cobocenter.com	Prime Exhibit Space: 700,000 sf Meeting Space: 150,000 sf Flex Space: 10,000 sf Breakout Rooms: 80	Prime Exhibit Space: 723,000 sf Meeting Space: 200,000 sf Flex Space: 50,000 sf Breakout Rooms: 100	Phase: Construction Completion: Q2 2015	5 exhibit halls; 4 on main level have 623,000 sf contiguous space. Grand Riverview Ballroom and 5 banquet rooms offer riverfront views. New broadcast studio with satellite uplink. Adjacent arena.	Managed by SMG. Thom Connors, General Manager, (313) 877-8777, tconnors@cobocenter.com
MINNESOTA					
Minneapolis					
Vikings Stadium Minneapolis, MN www.vikings.com/stadium	New Build	Prime Exhibit Space: TBD Meeting Space: TBD Breakout Rooms: TBD	Phase: Construction Completion: 2016	1.75 MIL total square feet; 64,000 seats expandable to 72,000.	Sales by Meet Minneapolis. Scott Romane, VP, Destination Sales, (612) 767-8000, scottr@minneapolis.org; Katie Smith, CMP, Director of Sales & Marketing, Minneapolis Convention Center, (612) 767-8000, katie.smith@minneapolismn.gov
Las Vegas Arena/AEG and MGM Resorts International Las Vegas, NV	New Build	Prime Exhibit Space: TBD Meeting Space: TBD Flex Space: TBD Breakout Rooms: TBD	Phase: Groundbreaking Completion: Q2 2016	New 20,000-seat arena expected to break ground in 2014. Partnership between AEG and MGM Resorts International.	Managed by MGM Resorts International.
Mandalay Bay Resort & Casino 3950 Las Vegas Blvd. S. Las Vegas, NV 89109 www.mandalaybay.com	Prime Exhibit Space: 934,731 sf Meeting Space: 765,269 sf Breakout Rooms: 153	Prime Exhibit Space: 1,284,731 sf Meeting Space: TBD Breakout Rooms: TBD	Phase: Site Preparation Completion: January 2016	100,000 sf ballroom. Facility can host up to 75 simultaneous meetings. Mandalay Bay Event Center: 30,218 sf, seats up to 12,000 people.	Steve Walker, Executive Director of Sales, (702) 632-7900, swalker@mandalaybay.com

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Exhibition Facility	Prime Exhibit & Meeting Space		Project Status	Venue Information	Management
BY LOCATION	PRE-CONSTRUCTION	POST-CONSTRUCTION	PHASE/COMPLETION	KEY FEATURES	CONTACT INFORMATION
NEVADA					
Las Vegas					
The New Tropicana Las Vegas - a DoubleTree by Hilton 3801 Las Vegas Blvd. S. Las Vegas, NV 89109 www.troplv.com	Prime Exhibit Space: 25,000 sf Meeting Space: 25,000 sf Breakout Rooms: 24	Prime Exhibit Space: 50,000 sf Meeting Space: 25,000 sf Breakout Rooms: 24	Phase: Construction Completion: March 2015	1,500 rooms. Meeting facilities complemented by customizable catering services, dedicated A/V department, separate conference services registration desk, business center and easy parking access.	Managed by DoubleTree by Hilton. Gavin Mealiffe, VP of Sales, (702) 739-2362, gmealiffe@troplv.com; Lynda Richardson, Director of Sales, (702) 739-3538, Irichardson@troplv.com
NEW JERSEY					
Atlantic City					
Harrah's Resort Atlantic City 777 Harrah's Blvd. Atlantic City, NJ 08401 www.cetmeetings.com	Prime Exhibit Space: None Meeting Space: 25,000 sf Breakout Rooms: 24	Prime Exhibit Space: 100,000 sf Meeting Space: 125,000 sf Breakout Rooms: 63	Phase: Construction Completion: Q3 2015	New conference center will feature two 50,000 sf pillarless ballrooms, each divisible into as many as 27 breakout rooms.	Caesars Entertainment, (855) MEET-CET, meet@caesars.com; Jordan Clark, VP of Sales; Rick Hazer, Regional President & General Manager
Bismarck					
Bismarck Civic Center 315 S. 5th St. Bismarck, ND 58504 www.bismarckciviccenter.com	Prime Exhibit Space: 50,000 sf Meeting Space: 13,600 sf Breakout Rooms: 17	Prime Exhibit Space: 100,000 sf Meeting Space: 13,600 sf Breakout Rooms: 17	Phase: Construction Completion: November 2014	10,000-seat arena. 2,500 parking spaces. Wireless Internet. Downtown location.	Amanda Bakkedahl, Sales & Marketing Manager, (701) 355-1376, abakkedahl@nd.gov
OHIO					
Greater Columbus Convention Center 400 N. High St. Columbus, OH 43215 www.columbus conventions.com	Prime Exhibit Space: 410,000 sf Meeting Space: 107,410 sf Breakout Rooms: 65	Prime Exhibit Space: 450,000 sf Meeting Space: 107,410 sf Breakout Rooms: 65	Phase: Site Preparation Completion: 2017	114,000 sf ballroom space includes 74,000 sf Battelle Grand, Ohio's largest multipurpose ballroom; 336,000 sf continguous exhibit space. Connected to 5 hotels by covered walkway; connected to 532-room Hilton via skybridge. On-site parking, exclusive caterer, exhibitor services, food court and shops. Free Wi-Fi in meeting rooms and public spaces. Walk to Arena District and Short North Arts District. Close to the airport; majority of U.S. population is within a day's drive or hour-long flight. Groundbreaking expected in August 2016, after the Democratic National Convention if selected.	Managed by SMG. John Page, CTA, General Manager, (614) 827-2500; Sherry Chambers, CMP, CTA, Senior Director of Sales, (800) 626-0241, schambers@ columbusconventions.com
OKLAHOMA					
Oklahoma City					
Oklahoma City Convention Center Oklahoma City, OK www.okc.gov/maps3/ projects/conventioncenter.html	New Build	Prime Exhibit Space: 200,000 sf Meeting Space: 50,000 sf Breakout Rooms: TBD	Phase: Design Completion: Q4 2019	35,000 sf ballroom; flexible space planned.	Johnny Danrich III, CMP, CASE, CTA, Director of Sales & Services, Oklahoma City Convention & Visitors Bureau, (405) 297-8952, jdanrich@visitokc.com
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TEXAS						
San Antonio						
Henry B. Gonzalez Convention Center P.O. Box 1809 San Antonio, TX 78296 www.sahbgcc.com www.transformationsa.com	Prime Exhibit Space: 440,000 sf Meeting Space: 89,102 sf Breakout Rooms: 67	Prime Exhibit Space: 515,000 sf Meeting Space: 121,932 sf Breakout Rooms: 71	Phase: Construction Completion: May 2016	89,102 sf ballroom space includes 40,000 sf grand ballroom; expanding to 94,175 sf ballroom space, including new 54,000 sf ballroom. Expanding from 440,000 sf to 515,000 sf contiguous exhibit space. 2,319-seat theatre. Close to more than 12,700 hotel rooms. Downtown location on Riverwalk.	Managed by the City of San Antonio, Convention & Sports Facilities Department. Michael J. Sawaya, Director, (210) 207-8500; Jeff Cook, CMP, CTA, Booking & Services Manager, (210) 207-8500, jeffrey.cook@sanantonio.gov	
Chantilly						
Dulles Expo Center P.O. Box 221075 Chantilly, VA 20153 www.dullesexpo.com  WASHINGTON Spokane	Prime Exhibit Space: 100,000 sf Meeting Space: None	Prime Exhibit Space: 130,000 sf Meeting Space: None	Phase: Construction Completion: Spring 2015	Near Dulles Airport. 2,400 free parking spaces. 233-room, onsite, full-service hotel.	Bob Morgan, General Manager, (703) 766-1308, rmorgan@dullesexpo.com	
Spokane Convention Center	Prime Exhibit Space:	Prime Exhibit Space:	Phase: Construction	25,310 sf ballroom. Exhibit	Johnna Boxley, General	
334 W. Spokane Falls Blvd. Spokane, WA 99201 www.spokanecenter.com	84,000 sf Meeting Space: 83,502 sf Flex Space: 17,390 sf Breakout Rooms: 24	102,749 sf Meeting Space: 83,502 sf Flex Space: 20,000 sf Breakout Rooms: TBD	Completion: December 2014	space is expandable to 120,000 sf. Located next to 100-acre park on the banks of the Spokane River in the downtown core. 3,000 hotel rooms within walking distance. Certified LEED Silver rating.	Manager, (509) 279-7000, jboxley@spokanepfd.org; Kelsey Soukup, CMP, CTA, Director of National Accounts, (509) 279-7104, ksoukup@spokanepfd.org	
MANITOBA						
Winnipeg RBC Convention Centre Winnipeg 375 York Ave. Winnipeg, MB R3C 3J3 www.wcc.mb.ca	Prime Exhibit Space: 78,000 sf Meeting Space: 82,000 sf Breakout Rooms: 30	Prime Exhibit Space: 135,500 sf Meeting Space: 128,500 sf Breakout Rooms: 34	Phase: Construction Completion: March 2016	Located in the heart of the city, 15 minutes from the airport. 2,500 downtown hotel rooms. State-of-the-art technology and award-winning culinary team.	Klaus Lahr, President & CEO, (204) 957-4501, klausl@wcc.mb.ca; David Chizda, Director of Sales & Marketing, (204) 956-1720, davidc@wcc.mb.ca	
NOVA SCOTIA						
Halifax Convention Centre Halifax, NS www.halifax conventioncentre.com	New Build	Prime Exhibit Space: 40,000 sf Meeting Space: 30,000 sf Breakout Rooms: TBD	Phase: Site Preparation Completion: January 2016	120,000 sf total rentable space. Part of a mixed use development that will also include retail, restaurants and parking.	Managed by Trade Centre Limited. Dawn Baldwin, Director of Sales, (902) 421-1302 x2144, dawn@halifax conventioncentre.com	
Convention Center Construction Snapshot:						
Number of North American Convention Centers Undergoing Construction 21 Considering Construction 22			Meeting Space to be Added409,330 sfThrough Expansions329,330 sfNew Builds80,000 sf			
Prime Exhibit Space to be Added         1,417,249 sf           Through Expansions         1,177,249 sf           New Builds         240,000 sf		Flex Space to be Added 317,61 Through Expansions 317,61 New Builds N				