

Trade Show Executive

2016 RATE CARD (GROSS* ADVERTISING RATES)

Ad size	1x	3x	6x	12x
Full Page	\$7,040	\$6,675	\$6,315	\$5,640
2/3 Page	\$6,005	\$5,640	\$5,280	\$4,605
1/2 Page	\$5,280	\$4,965	\$4,705	\$4,140
1/3 Page	\$4,555	\$4,300	\$4,090	\$3,620
1/4 Page	\$3,830	\$3,620	\$3,470	\$3,105
2-Page Spread	\$12,445	\$11,885	\$11,220	\$9,995
1/2 Page Spread	\$9,280	\$8,875	\$8,415	\$7,495

Premium Positions

Inside Front Cover (Cover 2)	\$7,345	\$6,935	\$6,570	\$5,910
Inside Back Cover (Cover 3)	\$7,040	\$6,660	\$6,290	\$5,630
Back Cover (Cover 4)	\$7,600	\$7,225	\$6,845	\$6,100
2-Page Center Spread	\$12,240	\$12,475	\$11,820	\$10,555
Over Cover	\$8,465 (single page tipped onto cover)			

Special Advertising Formats

Gatefold	Rate furnished upon request
French Gatefold	Rate furnished upon request
Baseline Ad+Full Page	\$7,650
Belly Band	\$7,345 for ALL issues / Paper stock 70 lb gloss stock #2. Also available for Show / Convention issues—pending number of copies distributed.
Inserts	Contact your salesperson for rates, which are based on size, weight and frequency.

Directories

Directory of the World's Top Convention Centers

Full Page (Contract by 3/25/13)	\$5,275
Full Page (Contract after 3/25/13)	\$6,640
1-Page Floor Plan	\$2,695
2-Page Floor Plan Spread	\$5,000
Tab Divider	\$7,000

Gold 100 Directory

Full Page	\$4,080
1/2 Page	\$2,755

Fastest 50 Directory

Full Page	\$4,080
1/2 Page	\$2,755

Electronic Advertising

E-Clips® Breaking News (email newsletter), Med Show Alert® or Eco Alert®

Button Ad	\$4,335 for 3 months; \$7,805 for 6 months
Banner Ad	\$4,830 for 3 months; \$8,690 for 6 months
E-Blasts	\$4,285 for 2x schedule (minimum)
E-Newsletter Banner Ad	\$5,020 for 3 months; \$9,215 for 6 months

Website

Nameplate Ad	\$4,590 for 3 months; \$8,080 for 6 months
Small Leaderboard #1	\$4,060 for 3 months; \$7,230 for 6 months
Small Leaderboard #2	\$3,855 for 3 months; \$6,845 for 6 months
Medium Rectangle	\$3,580 for 3 months; \$6,305 for 6 months
Preferred Service Provider	\$1,990 per month

For information regarding **online classified ads** appearing in E-Clips Breaking News please call (424) 731-7523.

Terms and Conditions

A contract is 12 consecutive months. Advertisers not under contract will be charged the 1x rate. Short rates or rate adjustments will be billed upon cancellation of contract or failure to fulfill contract for any reason. Rates are subject to change upon notice from the publisher. Duration of contract rate protection will be extended to advertisers who specify all insertion dates at time space order is accepted by publisher. If for any reason a rate protected contract is cancelled or curtailed, the advertiser will be required to refund to the publisher the difference between the protected rate and the new rate, on all insertions which were published after the new rates took affect. The publisher reserves right to hold advertiser/agency liable for money that is due and payable to the publisher for ordered and published advertisements. Requested ad positions are not guaranteed unless contract specifies a special position at additional cost. Publisher is not liable for delays in delivery or nondelivery of publication due to factors beyond control of the publisher. Publisher is not liable for any costs or real or consequential damages resulting from failure to print an advertisement, or appearance of errors in a published advertisement. No conditions other than those stated in this rate card and publisher's contract will be binding on the publisher unless specified in writing by the publisher. The publisher will not be bound by conditions printed or appearing on order blanks or copy instructions that conflict with this rate card.

*A **15% discount** on display advertising will be given to recognized advertising agencies if paid within 30 days of invoice date.

PRODUCTION REQUIREMENTS

Trade Show Executive is printed sheet-fed and saddle-stitched bound. **Page trim is 8.375 x 10.875 inches.** Text and logos must not extend beyond 5/8 of an inch (.375 inches) from the trim size to avoid being cut off.

Ad size	Width	Height
Full Page Non-Bleed	7.375"	9.875"
Full Page w/Bleed	8.625	11.125
2/3 Page Non-Bleed	4.85"	9.715"
2/3 Page w/Bleed	5.5"	11.125"
1/2 Page Horizontal	7.375"	4.75"
1/2 Page Island	4.85"	7.375"
1/3 Page Vertical	2.35"	9.715"
1/3 Page Square	4.85"	4.85"
1/3 Page Horizontal Banner	7.375"	2.125"
1/4 Page	3.5"	4.75"
2-Page Spread Non-Bleed	15.75"	9.875"
2-Page Spread w/Bleed	17"	11.125"
1/2 Page Spread Non-Bleed	15.75"	4.75"
1/2 Page Spread w/Bleed	17"	5.375"
Belly Bands*	18.5"	6"
WTCC Tabs	8.5"	11.125"

*Affixed around issue with one glue dot and polybagged for mailing.

File Formats

High-resolution PDF files are the preferred format. Ads should be submitted as press-ready PDF files. Please ensure that all fonts and/or images are embedded. **Native Files:** Ads may also be submitted as native files using recent versions of Adobe InDesign, Adobe Illustrator or Adobe Photoshop files. All supporting logos, images, graphics and fonts used in the ad must be included with the file. If font files cannot be provided, type must be outlined/rasterized before sending.

Color

All colors must be CMYK. Total ink density should not exceed 300%. **Pantone (PMS) colors and metallic ink need to be converted to CMYK color mode.**

Resolution

All images and logos must have a minimum resolution of 300 dpi (1200 dpi for bitmap graphics) at 100% print size.

File Submission

If files are larger than 5MB in size, they cannot be emailed to us and must be sent via our FTP (see information below). If files are smaller than 5MB, you can either email to Bao Phan at bphan@tradeshowexecutive.com or upload them to our FTP. If you do not receive confirmation of receipt within 24 hours, please call us directly to confirm files were received.

Address: ftp.tradeshowexecutive.com **Folder:** tse-advertising
Username: ads@tradeshowexecutive.com **Password:** @1tsead

*Please use an ftp client to upload files

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